

## ACADEMIC APPOINTMENTS

**University of Wisconsin-Madison**  
Department of Political Science  
Assistant Professor & Trice Faculty Scholar 2013 –

**Naval Postgraduate School**, Monterey, CA  
Post-doctoral Fellow, Department of Defense Analysis, 2012-13

## EDUCATION

Harvard University, Ph.D., Government, 2012  
– Harvard's 2012 Edward M. Chase Dissertation Prize  
– 2013 Best Dissertation Award, International Society of Political Psychology  
  
London School of Economics & Political Science, M.S.c., International Relations, 2005  
Wesleyan University, B.A. (High Honors), Government, 2004

## PUBLICATIONS

### Books

1. *Fighting for Status: Hierarchy and Conflict in World Politics*  
(in production at Princeton University Press; Spring 2017 publication date)
2. *Why Leaders Choose War: The Psychology of Prevention* [Foreword by Alexander L. George]  
(2006), Westport, Connecticut: Praeger Security International. Adapted from undergraduate/MSc theses.  
– reviewed in: *Political Psychology*, *Political Science Quarterly*, *International Studies Review*  
& *Journal of Strategic Studies*

### Peer- Reviewed Articles

1. Leader Influence and Reputation Formation in International Politics  
(accepted at *American Journal of Political Science*).  
[Jonathan Renshon, Allan Dafoe & Paul Huth]
2. Emotions and the Micro-Foundations of Commitment Problems in International Politics (2017),  
*International Organization* 71/S1.  
[Jonathan Renshon, Julia J. Lee & Dustin Tingley ]
3. Status Deficits and War (2016), *International Organization* 70/3: 513-550.  
– recipient of 2011 Alexander George Graduate Student Paper Award (ISA)
4. The Interaction of Testosterone and Cortisol is Associated with Attained Status in Male Executives (2016), *Journal of Personality and Social Psychology* 110/6: 921-929.  
[Gary D. Sherman, Jennifer S. Lerner, Robert A. Josephs, Jonathan Renshon & James J. Gross]
5. Physiological Arousal and Political Beliefs (2015), *Political Psychology* 36/5: 569-585.  
[Jonathan Renshon, Julia J. Lee & Dustin Tingley]
6. Losing Face and Sinking Costs: Experimental Evidence on the Judgment of Political and Military Leaders (2015), *International Organization* 69/3: 659-695.  
– recipient of *IO's* Robert O. Keohane award for best research article published by an untenured scholar

7. Perceiving Others' Feelings: The Importance of Personality and Social Structure (2015), *Social Psychological and Personality Science* 6/5: 559-569.  
[Gary D. Sherman, Jennifer S. Lerner, **Jonathan Renshon**, Christine Ma-Kellams, & Samantha Joel]
8. Modeling "Effectiveness" in International Relations (2015), *Journal of Conflict Resolution* 59/2: 207-238.  
[**Jonathan Renshon** & Arthur Spirling]
9. Reputation and Status as Motives for War (2014), *Annual Review of Political Science* 17: 371-393.  
[Allan Dafoe, **Jonathan Renshon** & Paul Huth]
10. Leadership and Stress: Leadership is Associated with Lower Levels of Stress (2012), *Proceedings of the National Academy of Sciences* 109/44: 17903-17907.  
[Gary Sherman, Julia J. Lee, Amy Cuddy, **Jonathan Renshon**, Chris Oveis, James Gross & Jennifer Lerner]
11. When Public Statements Reveal Private Beliefs: Assessing Operational Codes at a Distance (2009), *Political Psychology* 30/4: 649-661.  
Reprinted:  
– A *Political Psychology* special virtual issue, "The Psychology of Political Leadership"
12. Mirroring Risk: The Cuban Missile Estimation (2009), *Intelligence & National Security* 24/3: 315-338.
13. Assessing Capabilities in International Politics: Biased Overestimation and the Case of the Imaginary "Missile Gap" (2009), *Journal of Strategic Studies* 32/1: 115-147.
14. Stability and Change in Belief Systems: The Operational Code of George W. Bush from Governor to Second Term President (2008), *Journal of Conflict Resolution* 52/8: 820-849.  
Reprinted:  
– *Rethinking Foreign Policy Analysis: States, Leaders and the Microfoundations of Behavioral International Relations* (2010), Stephen G. Walker, Akan Malici and Mark Schafer, eds. (New York: Routledge Press), 169-188.
15. The Theory and Practice of Foreign Policy Decision Making (2008), *Political Psychology* 29/4: 509-536.  
[**Jonathan Renshon** & Stanley Renshon]

## Policy and Opinion

1. Why don't Newt Gingrich and Rick Santorum Just Quit? (It's hard to say goodbye) (April 8, 2012), *Washington Post*: B3.  
[**Jonathan Renshon**, Jennifer S. Lerner & Philip E. Tetlock]
2. The FP Debate: Should Hawks Win? Kahneman and Renshon Weigh In (January 9, 2007), *ForeignPolicy.com*.  
[Daniel Kahneman & **Jonathan Renshon**]

3. Why Hawks Win (2007), *Foreign Policy* 158: 34-38.

[Daniel Kahneman & **Jonathan Renshon**]

Reprinted:

- *Conflict After the Cold War: Arguments on the Causes of War and Peace*, 3<sup>rd</sup> and 4<sup>th</sup> eds. (2007 & 2012), Richard K. Betts, ed. (UK: Longman/Pearson Press).
- *The Best American Political Writing* (2007), Royce Flippin, ed. (New York: PublicAffairs Press), 258-266.
- as Hawkish Biases (2009) in Trevor Thrall and Jane Cramer (eds.) *American Foreign Policy and The Politics of Fear: Threat Inflation Since 9/11* (New York: Routledge Press), 79-96 [this is a longer and slightly modified version of original article].
- as Hawkish Biases and the Interdisciplinary Study of Conflict (2017) in Steve Yetiv and Patrick James (eds.) *American Foreign Advancing Interdisciplinary Approaches to International Relations* (New York: Palgrave Macmillan), 51-81 [this is a longer and slightly modified version of original article].

## Chapters

1. The Role of Emotions in Foreign Policy Decision Making (2012) in Daniel J. Christie and Cristina Montiel (eds.) *Encyclopedia of Peace Psychology* (NJ: Wiley-Blackwell Press), 313-317.  
[**Jonathan Renshon** & Jennifer S. Lerner]
2. Psychological Dimensions of Foreign Policy Decision Making (2012) in Daniel J. Christie and Cristina Montiel (eds.) *Encyclopedia of Peace Psychology* (NJ: Wiley-Blackwell Press), 308-312.
3. The Psychological Origins of Preventive War (2007) in Stanley A. Renshon and Peter Suedfeld (eds.) *Understanding the Bush Doctrine: Psychology and Strategy in an Age of Terrorism* (New York: Routledge Press), 201-230.

## Working Papers and Projects

1. Democratic Leaders, Crises and War: Paired Experiments on the Israeli Knesset and Public (under review)  
[**Jonathan Renshon**, Keren Yarhi-Milo & Josh Kertzer]
2. Tying Hands, Sinking Costs and Leader Attributes (under review)  
[Keren Yarhi-Milo, Josh Kertzer & **Jonathan Renshon**]
3. Putting Things in Perspective: Mental Simulation in Experimental Political Science (under review)  
[Josh Kertzer & **Jonathan Renshon**]
4. How Do Observers Assess Resolve?  
[Josh Kertzer, **Jonathan Renshon** & Keren Yarhi-Milo]
5. The Complexity of Influence: Power and Status in the Interstate Alliance Network  
[**Jonathan Renshon** & T. Camber Warren]

## 6. International Status and Presidential Approval

[Ryan Powers & **Jonathan Renshon**]

## 7. Abstraction and Detail in Experimental Design (with Josh Kertzer, Dustin Tingley & Mark Paradis)

### FELLOWSHIPS & AWARDS

- *International Organization's* Robert O. Keohane award for best research article published by an untenured scholar (for “Losing Face and Sinking Costs”), 2016.
- Graduate Fall Competition (UW-Madison), 2013, 2014.
- Best Dissertation Award, International Society of Political Psychology (ISPP), 2013.
- Edward M. Chase Dissertation Prize, Harvard University (for best dissertation on a subject relating to the promotion of world peace), 2012.
- Research Grant, Lab for Economic Applications and Policy (LEAP) (awarded jointly with Nate Hillger), 2012.
- Conference Travel Grant (IQSS), 2012.
- Eliot Dissertation Completion Fellowship, 2011-2012.
- Research Grant, Institute for Quantitative Social Science (IQSS), 2011.
- National Security Graduate Fellowship (The Tobin Project). 2011.
- Alexander George Graduate Student Paper Award (International Studies Association), 2011.
- Pre-doctoral Fellowship (International Security Program), Belfer Center for Science and International Affairs, Harvard Kennedy School, 2010-2012.
- Jennings Randolph Peace Scholar Fellowship, United States Institute of Peace, 2010-2011.
- Miller Center Fellowship in Politics and History, University of Virginia, 2010-2011.
- World Politics and Statecraft Dissertation Fellowship, Smith Richardson Foundation, 2010.
- Next Generation Grant, Program on Negotiation, Harvard Law School, 2010.
- National Security Studies Program Fellow, Weatherhead Center for International Affairs, Harvard University, 2009-2012.
- Bradley Fellowship, Weatherhead Center for International Affairs, Harvard University, 2008-2010.
- Graduate Student Award, Mind/Brain/Behavior Initiative, Harvard University, 2008.
- Graduate Fellow, American Academy of Political and Social Science, 2008.
- White Fellowship for Excellence in Government, Wesleyan University, 2005.
- High Honors (Undergraduate Thesis), Wesleyan University, 2004.

INVITED  
LECTURES &  
WORKSHOPS

*Invited Lectures*

- “Grappling with Emotions in IR: A Multi-Field Roundtable,” London School of Economics & Political Science, Department of International Relations, July 2016.
- Oxford University, Department of Politics & International Relations, July 2015.
- Columbia University, Department of Political Science, March 2015.
- Dartmouth College, Department of Government, November 2014.
- University of Virginia, Woodrow Wilson Department of Politics, November 2014.
- Harvard University, Department of Government, September 2014.
- University of Montreal, Cérium Diplomatic and Statecraft Program, June 2014.
- Stanford University, Center for International Security and Arms Control (CISAC), June 2013.
- “Political Psychology of International Relations” workshop, Nordic International Studies Association/Finnish POLITU Graduate School in Political Studies, Helsinki, August 2012.

*Workshops*

- Co-organizer of invited full-day workshop, “Survey Experiments in IR,” Peace Science Society/University of Notre Dame, October 2016.
- “Leaders and Military Conflict,” Peace Science Society/University of Notre Dame, October 2016.
- “Reassessing Strategic Threat Assessment,” Tobin Project, Washington, DC, May 2016.
- “Leaders and Military Conflict,” Peace Science Society/University of Mississippi, November 2015.
- “Origins of Preferences” hosted by UCLA Political Science, January 2015.
- “Survey Experiments in Peace Science,” Peace Science Society/University of Pennsylvania, October 2014.
- “Innovations in International Relations” hosted by GWU Political Science, August 2014.
- “Behavioral Revolution in International Relations II” hosted by UCSD Political Science, June 2014.
- “Behavioral Revolution in International Relations” hosted by UCSD Political Science, January 2014.
- “Emotions and International Relations” hosted by University of Helsinki, August 2012.
- “Beyond American Hegemony: Rising Powers, Status and the World Order” hosted by Dickey Center, Dartmouth College, October 2010 (discussant).

CONFERENCE  
PRESENTATIONS  
(last 5 years)

International Status and Presidential Approval (with Ryan Powers)

- APSA 2016

Tying Hands, Sinking Costs and Leader Attributes (with Josh Kertzer & Keren Yarhi-Milo)

- APSA 2016

Democratic Leaders, Crises and War: Paired Experiments on the Israeli Knesset and Public (with Josh Kertzer & Keren Yarhi-Milo)

- MPSA 2016; ISPP 2016; APSA 2016

To Whom do Reputations Adhere? Experimental Evidence on Influence-Specific Reputations (with Allan Dafoe and Paul Huth)

- MPSA 2015; APSA 2015

How Do Observers Infer Resolve? (with Josh Kertzer & Keren Yarhi-Milo)  
– ISA 2015; APSA 2015

Losing Face and Sinking Costs: Experimental Evidence on the Judgment of Political and Military Leaders  
– ISA 2013; MPSA 2014; ISPP 2014

Putting Things in Perspective: Mental Simulation in Experimental Political Science (with Josh Kertzer)  
– ISA 2014; MPSA 2014; ISPP 2014

The Complexity of Influence: Power and Status in the Interstate Alliance Network (with Camber Warren)  
– ISA 2014

Fool's Gold: The Role of Nuclear Weapons in International Conflict (with Jane Vaynman, Vipin Narang & Arthur Spirling)  
– ISA 2014

Status Deficits and War  
– ISA 2014

Aversive Arousal and Cognitive Impairment: Micro-Foundations of Commitment Problems in International Politics (with Dustin Tingley and Julia J. Lee)  
– MPSA 2013; APSA 2013

Reputation and Status as Motives for War (with Allan Dafoe and Paul Huth)  
– ISA 2013; APSA 2013

Physiological Arousal and Political Beliefs (with Dustin Tingley and Julia J. Lee)  
– MPSA 2012

Fighting for Status  
– Comparative Interdisciplinary Studies Section/ISA 2010; ISPP 2011; ISA 2012

## TEACHING

### *University of Wisconsin-Madison*

Research Methods in Political Science (200), *Spring 2016, Spring 2017.*

International Relations Colloquium, *Fall 2015, Spring 2016.*

Eye to Eye: The Cuban Missile Crisis in Perspective (601), *Fall 2015.*

Decision-making in World Politics (601), *Spring 2015.*

Introduction to Political Psychology (267), *Fall 2013, Spring 2015, Fall 2016.*

Co-Organizer, Experimental Politics Workshop, *2014 - present.*

Psychological Approaches to International Relations (960), *Fall 2013, Spring 2017.*

### *Naval Postgraduate School*

National Security Decision-Making, Department of Defense Analysis, *Spring 2013.*

Research Design & Methods, Department of Defense Analysis, *Winter 2013.*

PROFESSIONAL  
SERVICE

Section Chair (Leadership & Political Personality) for 2016 Annual Meeting of International Society of Political Psychology (ISPP)

Chair, Best Dissertation Award Committee, International Society of Political Psychology (ISPP), 2015-16

Chair, Roberta Sigel Best Paper Award, International Society of Political Psychology (ISPP), 2007-8.

Associate Editor, *The Experimental Political Scientist* (newsletter of APSA's Experimental Section), 2012-2013.

Reviewer: *American Journal of Political Science*, *American Political Science Review*, *British Journal of Political Science*, *Conflict Management and Peace Science*, *Foreign Policy Analysis*, *Intelligence & National Security*, *International Organization*, *International Security*, *International Studies Quarterly*, *Journal of Common Market Studies*, *Journal of Conflict Resolution*, *Journal of Experimental Political Science*, *Journal of Peace Research*, *Journal of Politics*, *Journal of Strategic Studies*, *Political Psychology*, *Presidential Studies Quarterly*, *Quarterly Journal of Political Science*, *Research & Politics*, *Security Studies*, Time-Sharing Experiments for the Social Sciences (TESS, National Science Foundation).